

FORUM – B to B meetings France / Southeastern Europe

Sofia, Bulgaria ■ 4th – 6th of July 2012



Join the Slovenian Delegation to do business
with French entrepreneurs ready to be
partners.



FRANCE IS GOING TO MEET SOUTH-EASTERN EUROPE IN SOFIA!

2 DAYS FOR BUSINESS:



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REGIONAL FORUM ORGANISED IN 2012
IN SOFIA FOR PROFESSIONALS COMING FROM

- France
- Albania
- Bosnia & Herzegovina
- Bulgaria
- Cyprus
- Croatia
- Greece
- Kosovo (UNMIK)
- Rep. Of Macedonia (FYROM)
- Montenegro
- Romania
- Serbia
- Slovenia

- ✓ **Meet Entrepreneurs** from France and South-East Europe
- ✓ **Generate business** with France, and more than 10 countries
- ✓ **Establish partnerships** with decision makers and strengthen your offer in the region

Register before: June 14th, 2012

Partners and sponsors



Business Meetings, what for?

DEVELOP BUSINESS & PARTNERSHIPS WITH AN ORIGINAL CONCEPT

- Register “online” and describe your products & services
- Choose your business prospects according to your criteria
- Meetings over 2 days, in one single place

An efficient tool:

- Get a maximum of selected contacts
- Meet experts
- Network Events



For your business development: establish more commercial, financial, technological or investment partnerships,

→ Join more than 150 French and foreign companies taking part in this dynamic business environment.

SECTORS OPPORTUNITIES

- ⇒ Tourism, Hotel Business,
- ⇒ Infrastructures,
- ⇒ Consumer Goods,
- ⇒ Agribusiness, Agriculture,
- ⇒ Energy, Environment,
- ⇒ Franchise, Services, etc.

PRICES

PRICES		
B to B MEETINGS REGISTRATION FEES * Per Participant	Experts Village exhibitions	SPONSORING
100€		
* including an individual B2B meetings programme, access to the “Experts Village” and to the thematic workshops, as well as to the “networking” evening, lunch and coffee breaks.	Ask for our promotional offers	Ask for our promotional offers
Remain at your expense: plane tickets and hotel room special rates will be proposed to you.		

2 DAYS FOR
BUSINESS IN SOFIA
WITH FRENCH AND
SOUTHEASTERN
EUROPEAN PARTNERS

100 EUROS
PER PARTICIPANT
INCLUDING YOUR
PERSONAL BUSINESS
MEETINGS PROGRAMME

ECONOMIC AND
MARKETING
EXPERTS
IN A DEDICATED
EXHIBITION



PROVISIONAL PROGRAMME

THE FORUM – B2B MEETINGS FRANCE / SOUTH-EASTERN EUROPE WILL BE HELD IN HILTON HOTEL - SOFIA (BULGARIA)

■ Wednesday the 4th of July 2012:

Welcoming of the participants at [Hilton Sofia](#) at 18h and reception with the French ambassador afterwards.

■ Thursday the 5th and Friday the 6th of July 2012:

- 1) **During 2 days, B2B meetings** with entrepreneurs in your sector of activity; 30 minute meetings with a maximum of prospects identified by you beforehand (up to 12 programmed meetings)
- 2) **Thematic workshops** to better understand the business environment of this region of Europe.

Environment and business practices, means of payment	5th July at 10.30
Green Economy and Innovation	5th July at 16.00
Regional Approach: opportunities in South-eastern Europe	6th July at 11.00
Engineering and Projects management	6th July at 16.00
- 3) **An Experts Village** to help you develop an international approach and bring you the necessary expertise to realise your business projects.
- 4) **Networking events** to continue to meet informally,
 - Buffet lunches
 - Networking evening with decision makers of both business and diplomatic community of Bulgaria, as well as from South-Eastern Europe and the French Trade Commissioners.

REGISTRATION :

Confirm your registration by returning **before the 14th of June 2012**:

- The enclosed registration form dully filled and signed.

More information on our website: [Forum France South East Europe](#)

- **Preferential rates at the HILTON HOTEL SOFIA** via its dedicated online registration.
(Link on the above website)

CONTACT FOR THE SLOVENIAN DELEGATION:

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E-Mail : maja.razpotnik@ubifrance.fr





Registration Form

Event		Forum France South-Eastern Europe	
Register before		Last dead-line : June 1st, 2012	
Country	Slovenia	Code	2S773
Date	July 4 to 6 2012	CONTACT	Maja RAZPOTNIK KERIN

I, the undersigned (first name, last name): _____ Position: _____
 Acting on behalf of the company below:

Compulsory information (any incomplete form will not be taken into consideration and will be returned to the company).

Company name: _____

Brands (if appropriate): _____

Address: _____

Person in charge of the file: _____

Tel: _____ Fax: _____ E-mail: _____

Website www. _____

Billing Address (if different): _____

Company activity (in English): _____

VAT identification no: _____

I, hereby commit myself in participating at this event at the conditions below:

Article (these prices do not include plane ticket nor accommodation)	Net amount
<input type="checkbox"/> Participation France / South-Eastern Europe Forum 2012 (valid for 2)	100 €

3. Amount to be paid to UBIFRANCE
 with the present registration form:

Accounts details: UBIFRANCE
 IBAN: **FR76 30007 99999 04004062000 94**
 SWIFT: **CCBPFRPPPAR**
 NATIXIS

Record of participation agreement

Date, stamp and authorised company signature

Payment on receipt of the invoice

I have read and agree to the UBIFRANCE general terms and conditions of sale, accessible at www.ubifrance.fr/CGV, and undertake to comply with them in full, particularly my obligation to complete the satisfaction and impact questionnaires sent to me by UBIFRANCE.

Please e-mail this form to:

maja.razpotnik@ubifrance.fr

+386 1 479 04 57

OR

Send a faxed copy to:

+386 1 479 04 60

Signing this document does not constitute or imply automatic registration.
 UBIFRANCE will contact you to confirm your registration.